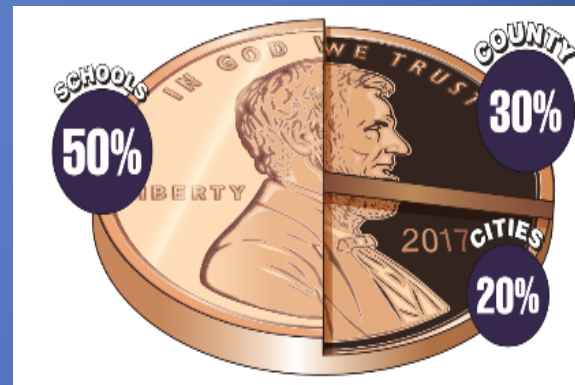


One-Penny Infrastructure Sales Surtax and General Government Capital Program



Industry Workshop # 3

Monday, July 10, 2017

One-Penny Infrastructure Sales Surtax and General Government Capital Program

Recap of Industry Workshop # 1

- Identified specific projects
- Reviewed current procurement mechanisms
- Identified existing contracts
- Addressed recent modifications to access and selection criteria
- 3 CM presentations of upcoming opportunities
- Identified Internet location for resources and information
- Preparation for Workshop #2

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Recap of Industry Workshop # 2

- <http://onecountyonepenny.org/pbc.htm>
- Received industry suggestions for County solicitations and procurement of contractor services
- Reviewed recent changes to applicable state laws and County ordinance and contract language

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Industry Workshop # 3

- Roll-Out of FD&O Proposed Procurement Plan
- Status Report on FD&O Incentive and Accountability Tool for CM-SBE Partner Program
- Presentation by *CareerSource Palm Beach County*
- FD&O Resources for Contractors
- Future Outreach Efforts
- Presentation by PBC Engineering & Public Works

One-Penny Infrastructure Sales Surtax and General Government Capital Program

FD&O Proposed Procurement Plan (Cont.)

New Opportunities:

- 3 CM contracts, \$1 - \$5M (EOC/4 Points/SOE, Glades, Federal)
- 4 project-specific CM solicitations, \$5M - \$7M
- 4 annual contracts (Painting/Weatherproofing, Playgrounds, PGD, Sports Lighting)

One-Penny Infrastructure Sales Surtax and General Government Capital Program

Incorporation of Industry Suggestions

New Retainage General Condition for CMs:

- ✓ “After 50% completion of the Work has been achieved and providing there are no good faith disputes, claims or demands of the Owner, the Construction Manager may request the payment of up to one-half of the retainage held by the Owner on previous pay requests.”
- ✓ “The Construction Manager may request at any point the release of retainage from the Owner attributable to the labor, services, or materials supplied by one or more subcontractors or suppliers if the work of the subcontractor has been successfully completed or if the materials of the supplier have been inspected and accepted by the Construction Manager. The Construction Manager must submit the request in writing to the Owner.”

One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

New Retainage General Condition for Contractors:

- ✓ **“Owner may approve such requests on a case by case basis in the Owner’s discretion. In order to substantiate such a request, the Contractor must submit the request in writing to the Owner and attach a statement of the Contractor that the subcontractor has successfully completed the work or the supplier has delivered acceptable materials and there are no disputes, demands or claims outstanding with respect to the completed work or delivered materials. Owner reserves the right to request additional documentation supporting Contractor’s request for release of retainage on completed work or delivered materials, including a consent from the Contractor’s Surety.”**

One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

- Electronic Payment Pilot Program by County Clerk
- Clerk Researching Acceptance of Scanned Pay Applications
- Clerk Exploring Acceptance of Electronic Signature
- Recommendation to Amend Local Preference Ordinances to Include 10% Local Preference (when SBE not a factor)
- Project Listing Release Following CIP Adoption

One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

DRAFT

Palm Beach County Five Year Plan Capital Project Listing*

| Dept | Project Title | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|------------------------|---|-----------|------------|-----------|-----------|-----------|
| County Library | Key Card for Library Buildings | 1,000,000 | 0 | 0 | 0 | 0 |
| County Library | Main Library - Children's Area Expansion | 580,000 | 0 | 0 | 0 | 0 |
| County Library | Lantana Road Branch A/C Replacement | 312,000 | 0 | 0 | 0 | 0 |
| County Library | Main Library - A/C Replacement | 145,000 | 0 | 0 | 0 | 0 |
| County Library | Jupiter Library - Fire and Intrusion Alarm Replacement | 75,000 | 0 | 0 | 0 | 0 |
| County Library | Main Library - Roof Repairs/Replacement | 70,000 | 0 | 0 | 0 | 0 |
| County Library | Systemwide New Technology | 26,000 | 0 | 0 | 0 | 0 |
| County Library | Main Library - Parking Lot | 19,000 | 0 | 0 | 0 | 0 |
| County Library | West Boca Library - Repave Driveway for Book Return | 6,000 | 0 | 0 | 0 | 0 |
| Department of Airports | All Airports - Design and Engineering | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Department of Airports | PBIA - Terminal Improvements | 1,500,000 | 1,500,000 | 500,000 | 500,000 | 50,000 |
| Department of Airports | PBIA - Equipment Grounds Maintenance | 1,058,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| Department of Airports | PBIA - Terminal Maintenance Equipment | 394,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| Department of Airports | PBIA - Airside Projects | 110,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| Department of Airports | PBIA - Equipment Airport Administration | 102,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| Department of Airports | PBIA - Demolition | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| Department of Airports | PBIA - Environmental Projects | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 |
| Department of Airports | North County Airport - Miscellaneous Projects | 43,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| Department of Airports | PBIA - Operations Equipment | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 |
| Department of Airports | Lantana Airport - Miscellaneous Projects | 10,000 | 15,000 | 15,000 | 15,000 | 15,000 |
| Department of Airports | PBIA - Fire Rescue Improvement | 4,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| Department of Airports | North County Airport - 13/31 Expansion | 0 | 10,000,000 | 0 | 0 | 0 |
| Department of Airports | PBIA - Maintenance Compound Redevelopment | 0 | 6,000,000 | 0 | 0 | 0 |
| Department of Airports | PBIA - Gate B1 to International Gate | 0 | 5,000,000 | 0 | 0 | 0 |
| Department of Airports | North County Airport - Additional Hangars | 0 | 3,000,000 | 1,000,000 | 0 | 0 |
| Department of Airports | North County Airport - Additional Tie Down Apron | 0 | 2,025,000 | 0 | 0 | 0 |
| Department of Airports | PBIA - Terminal Escalator Replacement PH I / PH II | 0 | 2,000,000 | 0 | 0 | 0 |
| Department of Airports | Pahokee Airport - Hangar Construction | 0 | 1,375,000 | 0 | 0 | 0 |
| Department of Airports | PBIA - General Aviation Federal Inspection Service Facility | 0 | 1,200,000 | 0 | 0 | 0 |
| Department of Airports | Lantana Airport - Perimeter Fence Phase 1 | 0 | 750,000 | 0 | 0 | 0 |
| Department of Airports | Pahokee Airport - Miscellaneous Projects | 0 | 10,000 | 10,000 | 10,000 | 10,000 |

One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

DRAFT

Palm Beach County Five Year Plan Capital Project Listing*

| Dept | Project Title | FY 2018 | FY 2019 | FY 2020 | FY 2021 | FY 2022 |
|----------------------------|--|--------------------|--------------------|--------------------|--------------------|--------------------|
| Water Utilities Department | Water Distribution System Pipe Renewal and Replacement | 13,500,000 | 18,000 | 7,000,000 | 5,000,000 | 10,000,000 |
| Water Utilities Department | Wastewater Collection System Lift Station Rehabilitation | 7,291,000 | 6,000,000 | 6,000,000 | 6,000,000 | 6,000,000 |
| Water Utilities Department | Systemwide Wellfield Rehabilitation and Replacement | 7,250,000 | 8,750,000 | 8,500,000 | 0 | 0 |
| Water Utilities Department | Water Treatment Plant #2 Renewal and Replacement | 5,000,000 | 0 | 0 | 12,875,000 | 84,700,000 |
| Water Utilities Department | Western Region Wastewater Treatment Plant Improvements | 4,696,000 | 2,000,000 | 10,000,000 | 10,000,000 | 0 |
| Water Utilities Department | Water Treatment Plant #8 Renewal and Replacement | 4,000,000 | 0 | 1,000,000 | 4,000,000 | 0 |
| Water Utilities Department | Systemwide Buildings and Other Improvements | 3,000,000 | 0 | 0 | 0 | 0 |
| Water Utilities Department | Water Treatment Plant #11 Improvements | 2,600,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Water Utilities Department | Wastewater Collection System Extension | 2,330,000 | 0 | 1,870,000 | 2,000,000 | 5,000,000 |
| Water Utilities Department | Water Treatment Plant #3 Renewal and Replacement | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Water Utilities Department | Reclaimed Water System Improvements | 2,000,000 | 0 | 3,203,000 | 1,000,000 | 0 |
| Water Utilities Department | East Central Regional Water Reclamation Facility | 2,000,000 | 0 | 0 | 0 | 0 |
| Water Utilities Department | Southern Region Water Reclamation Facility R&R | 1,800,000 | 10,000,000 | 6,200,000 | 2,000,000 | 0 |
| Water Utilities Department | Western Region Collection System Rehabilitation | 1,794,000 | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| Water Utilities Department | Water Treatment Plant #9 Renewal and Replacement | 1,750,000 | 9,515,000 | 0 | 0 | 0 |
| Water Utilities Department | Western Region Wastewater System Lift Station Rehabilitation | 1,000,000 | 0 | 0 | 0 | 0 |
| Water Utilities Department | Utility Line Relocations - County Road Projects | 1,000,000 | 0 | 0 | 0 | 0 |
| Water Utilities Department | Broward Reclaimed Water Distribution Main | 0 | 10,000,000 | 10,000,000 | 10,000,000 | 10,000,000 |
| Water Utilities Department | Wastewater Collection System Pipe Rehabilitation | 0 | 1,538,000 | 3,000,000 | 3,000,000 | 3,000,000 |
| Water Utilities Department | Western Region Water Distribution System Rehabilitation | 0 | 0 | 0 | 1,948,000 | 4,000,000 |
| Total | | 206,330,000 | 220,997,000 | 214,348,000 | 218,591,000 | 260,099,000 |

* Only the first year of the Five Year Plan is approved by the Board of County Commissioners

One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

- SBE Directory/Database Improvements
 - ✓ VSS Commodity Codes Workshop by FD&O
 - ✓ Sorting and Printing Capability by OSBA and ISS
- Apprentice Program
 - ✓ <http://www.fldoe.org/academics/career-adult-edu/apprenticeship-programs/index.shtml/>
- Bond Waiver Program

One-Penny Infrastructure Sales Surtax and General Government Capital Program

Status Report on FD&O Incentive and Accountability for CM-SBE Partner Programs

- Work group anticipated to reconvene mid-August toward preparation of an industry work product

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Presentation by

CareerSource Palm Beach County

One-Penny Infrastructure Sales Surtax and General Government Capital Program

FD&O Resources for Contractors

- FD&O Single Point of Contact
 - ✓ Match contractors with upcoming County opportunities
 - ✓ Assistance utilizing County tools
 - ✓ Liaison for FD&O solicitations and project delivery approaches
 - ❖ Develop a Welcome Orientation Session for new SBEs/Vendors
 - ❖ Conduct VSS Workshop(s)
 - ❖ Create a Contractor Outreach and Resource web site

One-Penny Infrastructure Sales Surtax and General Government Capital Program

FD&O Resources for Contractors (Cont.)

VSS Preview

Agreement Summary Search

- Search** - To search for agreements, enter search criteria and click the 'Search' button.
- Agreement Results** - To sort agreement results, click a column heading.
- Details** - To view more details about an agreement, select an agreement from the results and click the 'Details' button.
- Download** - To download agreement results to a .CSV file, click the 'Download' button.
- PDF** - To View, Save, or Print a PDF version of an agreement, select an agreement and click the 'PDF' button.
- Reference** - To view referenced agreement, scheduled payment and disbursement information for selected invoice, click the 'Reference' button.

Search for Agreements

Agreement Type: [Dropdown]
Department: [Dropdown]
Agreement ID: [Text Input]
Search [Button] Clear [Button]

Agreement Held?: Both
Closed?: Both

| Select | Agreement Type | Department | Agreement ID | Tracking Number | Transaction Date | Not To Exceed Amount |
|--------|----------------|------------|--------------|-----------------|------------------|----------------------|
| First | Prev | Next | Last | | | |

Financial Transactions:

Review the "Agreement Summary Search" options displayed in the red box in order to search for, reference or download your information.

Click on the drop-down list to see the options for "Agreement Type."

Select your type and click on the "Search" button. (Example: Delivery Order.) (See next page.)

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FD&O Resources for Contractors (Cont.)

VSS Preview (Cont.)

AMS Advantage

Home | Help | Accessible Help | Site Map | Privacy Report | Logout

Agreements | **Checks/EFTs** | Invoices

Welcome, Robin

Check/EFT Summary Search

Check/EFTs Summary Search

Check/EFTs Line Search

- Search** - To search for Checks/EFTs, enter search criteria and click the 'Search' button.
- Results** - To sort results, click a column heading.
- Details** - To view more details about a payment, select a payment from the results and then click the 'Details' button.
- PDF** - To View, Save, or Print a PDF version of a payment, select a payment and click the 'PDF' button.
- References** - To view referenced agreement and scheduled payment information for selected payments, click the 'Reference' button.
- Download** - To download the search results to a CSV file, click the 'Download' button.

Search for Checks/EFTs

Check/EFT Number : Payment From : 4/1/2010

Check/EFT Status : Payment To :

| Select | Status | Date | Check/EFT ID | Check/EFT Status | Amount |
|--------|--------|------|--------------|------------------|--------|
| First | Prev | Next | Last | | |

Use this page to search for Check/EFTs information. You can search by Check/EFT Number, Status, or Date range.

Click on the drop-down list for Check/EFT Status. Select "Paid." Click on "Search" button. (See next page.)

Disbursed
Warranted
Paid
Cancelled
State Dated
Void
Escheat
Renumbered
Not Available

One-Penny Infrastructure Sales Surtax and General Government Capital Program

FD&O Resources for Contractors (Cont.)

VSS Preview (Cont.)

Invoice Summary Search

Search - To search for invoices for your account, enter search criteria and click 'Search' button.
Invoice Results - To sort invoice results, click a column heading.
Details - Select an invoice from the invoice results and click the 'Details' button.
Download - To download invoice results to a CSV file, click 'Download' button.
PDF - To View, Save, or Print a PDF version of an invoice, select an invoice and click the 'PDF' button.
Reference - To view referenced agreement, scheduled payment and disbursement information for selected invoice, click the 'Reference' button.

Search for Invoices

Invoice Number : _____ Fully Paid? : No

Total Invoice Amount : _____

Invoice Status : _____

Agreement ID : _____

Search Clear

Select Invoice Number Inv Amount Invoice Status To

First Prev Next Last

Approved
Canceled
Paid
Payment Held
Payment Scheduled
Pending Approval

Details Download PDF Reference

Use the "Invoice Summary Search" page to search for invoices by Invoice Number, Invoice Amount, Invoice Status, or Agreement ID. You may also use the Invoice From and To date fields to search by range of dates.

Click on the drop-down list for Invoice Status. Select Paid. Click on Search button. (See next page.)

One-Penny Infrastructure Sales Surtax and General Government Capital Program

Future Outreach Efforts

- Single topic workshops
 - ✓ Using Commodity Codes and VSS as a Business Development Tool
 - ✓ Criminal History Records Check
 - ✓ Bond Waiver Program
 - ✓ Incentive Programs
 - ✓ Sales Tax Recovery Program

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Future Outreach Efforts (Cont.)

- Guest speakers at industry forums
- Project specific matchmaking
 - ☐ Subtopics of interest?

One-Penny Infrastructure Sales Surtax and General Government Capital Program

Official Program Web Site:

<http://onecountyonepenny.org/pbc.htm>

➤ Future Contractor Outreach and Resource web site

One-Penny Infrastructure Sales Surtax and General Government Capital Program

Conclusion

- **Continued Communication!**
- **Be Business Friendly!**

One-Penny Infrastructure Sales Surtax and General Government Capital Program

Presentation by

Palm Beach County

Engineering & Public Works

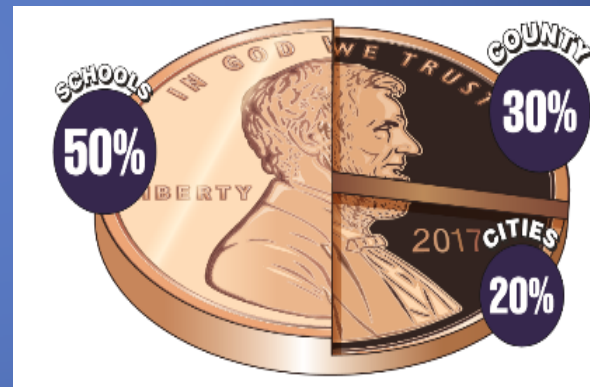
Steve Carrier

Assistant County Engineer

One-Penny Infrastructure Sales Surtax and General Government Capital Program

Closing Remarks and Adjournment

One-Penny Infrastructure Sales Surtax and General Government Capital Program



Industry Workshop # 3

Monday, July 10, 2017