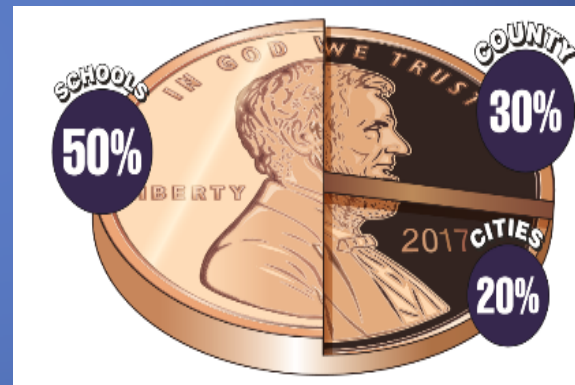


# One-Penny Infrastructure Sales Surtax and General Government Capital Program



**Industry Workshop # 3**

Monday, July 10, 2017

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## Recap of Industry Workshop # 1

- Identified specific projects
- Reviewed current procurement mechanisms
- Identified existing contracts
- Addressed recent modifications to access and selection criteria
- 3 CM presentations of upcoming opportunities
- Identified Internet location for resources and information
- Preparation for Workshop #2

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## Recap of Industry Workshop # 2

- <http://onecountyonepenny.org/pbc.htm>
- Received industry suggestions for County solicitations and procurement of contractor services
- Reviewed recent changes to applicable state laws and County ordinance and contract language

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## Industry Workshop # 3

- **Roll-Out of FD&O Proposed Procurement Plan**
- **Status Report on FD&O Incentive and Accountability Tool for CM-SBE Partner Program**
- **Presentation by *CareerSource Palm Beach County***
- **FD&O Resources for Contractors**
- **Future Outreach Efforts**
- **Presentation by PBC Engineering & Public Works**



# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## FD&O Proposed Procurement Plan (Cont.)

### New Opportunities:

- 3 CM contracts, \$1 - \$5M (EOC/4 Points/SOE, Glades, Federal)
- 4 project-specific CM solicitations, \$5M - \$7M
- 4 annual contracts (Painting/Weatherproofing, Playgrounds, PGD, Sports Lighting)

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## Incorporation of Industry Suggestions

### New Retainage General Condition for CMs:

- ✓ “After 50% completion of the Work has been achieved and providing there are no good faith disputes, claims or demands of the Owner, the Construction Manager may request the payment of up to one-half of the retainage held by the Owner on previous pay requests.”
- ✓ “The Construction Manager may request at any point the release of retainage from the Owner attributable to the labor, services, or materials supplied by one or more subcontractors or suppliers if the work of the subcontractor has been successfully completed or if the materials of the supplier have been inspected and accepted by the Construction Manager. The Construction Manager must submit the request in writing to the Owner.”

# One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

## New Retainage General Condition for Contractors:

- ✓ **“Owner may approve such requests on a case by case basis in the Owner’s discretion. In order to substantiate such a request, the Contractor must submit the request in writing to the Owner and attach a statement of the Contractor that the subcontractor has successfully completed the work or the supplier has delivered acceptable materials and there are no disputes, demands or claims outstanding with respect to the completed work or delivered materials. Owner reserves the right to request additional documentation supporting Contractor’s request for release of retainage on completed work or delivered materials, including a consent from the Contractor’s Surety.”**



# One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

- Electronic Payment Pilot Program by County Clerk
- Clerk Researching Acceptance of Scanned Pay Applications
- Clerk Exploring Acceptance of Electronic Signature
- Recommendation to Amend Local Preference Ordinances to Include 10% Local Preference (when SBE not a factor)
- Project Listing Release Following CIP Adoption

# One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

DRAFT

## Palm Beach County Five Year Plan Capital Project Listing\*

Dept	Project Title	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
County Library	Key Card for Library Buildings	1,000,000	0	0	0	0
County Library	Main Library - Children's Area Expansion	580,000	0	0	0	0
County Library	Lantana Road Branch A/C Replacement	312,000	0	0	0	0
County Library	Main Library - A/C Replacement	145,000	0	0	0	0
County Library	Jupiter Library - Fire and Intrusion Alarm Replacement	75,000	0	0	0	0
County Library	Main Library - Roof Repairs/Replacement	70,000	0	0	0	0
County Library	Systemwide New Technology	26,000	0	0	0	0
County Library	Main Library - Parking Lot	19,000	0	0	0	0
County Library	West Boca Library - Repave Driveway for Book Return	6,000	0	0	0	0
Department of Airports	All Airports - Design and Engineering	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000
Department of Airports	PBIA - Terminal Improvements	1,500,000	1,500,000	500,000	500,000	50,000
Department of Airports	PBIA - Equipment Grounds Maintenance	1,058,000	100,000	100,000	100,000	100,000
Department of Airports	PBIA - Terminal Maintenance Equipment	394,000	100,000	100,000	100,000	100,000
Department of Airports	PBIA - Airside Projects	110,000	20,000	20,000	20,000	20,000
Department of Airports	PBIA - Equipment Airport Administration	102,000	50,000	50,000	50,000	50,000
Department of Airports	PBIA - Demolition	50,000	50,000	50,000	50,000	50,000
Department of Airports	PBIA - Environmental Projects	50,000	50,000	50,000	50,000	50,000
Department of Airports	North County Airport - Miscellaneous Projects	43,000	20,000	20,000	20,000	20,000
Department of Airports	PBIA - Operations Equipment	15,000	15,000	15,000	15,000	15,000
Department of Airports	Lantana Airport - Miscellaneous Projects	10,000	15,000	15,000	15,000	15,000
Department of Airports	PBIA - Fire Rescue Improvement	4,000	10,000	10,000	10,000	10,000
Department of Airports	North County Airport - 13/31 Expansion	0	10,000,000	0	0	0
Department of Airports	PBIA - Maintenance Compound Redevelopment	0	6,000,000	0	0	0
Department of Airports	PBIA - Gate B1 to International Gate	0	5,000,000	0	0	0
Department of Airports	North County Airport - Additional Hangars	0	3,000,000	1,000,000	0	0
Department of Airports	North County Airport - Additional Tie Down Apron	0	2,025,000	0	0	0
Department of Airports	PBIA - Terminal Escalator Replacement PH I / PH II	0	2,000,000	0	0	0
Department of Airports	Pahokee Airport - Hangar Construction	0	1,375,000	0	0	0
Department of Airports	PBIA - General Aviation Federal Inspection Service Facility	0	1,200,000	0	0	0
Department of Airports	Lantana Airport - Perimeter Fence Phase 1	0	750,000	0	0	0
Department of Airports	Pahokee Airport - Miscellaneous Projects	0	10,000	10,000	10,000	10,000

# One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

DRAFT

## Palm Beach County Five Year Plan Capital Project Listing\*

Dept	Project Title	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Water Utilities Department	Water Distribution System Pipe Renewal and Replacement	13,500,000	18,000	7,000,000	5,000,000	10,000,000
Water Utilities Department	Wastewater Collection System Lift Station Rehabilitation	7,291,000	6,000,000	6,000,000	6,000,000	6,000,000
Water Utilities Department	Systemwide Wellfield Rehabilitation and Replacement	7,250,000	8,750,000	8,500,000	0	0
Water Utilities Department	Water Treatment Plant #2 Renewal and Replacement	5,000,000	0	0	12,875,000	84,700,000
Water Utilities Department	Western Region Wastewater Treatment Plant Improvements	4,696,000	2,000,000	10,000,000	10,000,000	0
Water Utilities Department	Water Treatment Plant #8 Renewal and Replacement	4,000,000	0	1,000,000	4,000,000	0
Water Utilities Department	Systemwide Buildings and Other Improvements	3,000,000	0	0	0	0
Water Utilities Department	Water Treatment Plant #11 Improvements	2,600,000	2,000,000	2,000,000	2,000,000	2,000,000
Water Utilities Department	Wastewater Collection System Extension	2,330,000	0	1,870,000	2,000,000	5,000,000
Water Utilities Department	Water Treatment Plant #3 Renewal and Replacement	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000
Water Utilities Department	Reclaimed Water System Improvements	2,000,000	0	3,203,000	1,000,000	0
Water Utilities Department	East Central Regional Water Reclamation Facility	2,000,000	0	0	0	0
Water Utilities Department	Southern Region Water Reclamation Facility R&R	1,800,000	10,000,000	6,200,000	2,000,000	0
Water Utilities Department	Western Region Collection System Rehabilitation	1,794,000	2,000,000	2,000,000	2,000,000	2,000,000
Water Utilities Department	Water Treatment Plant #9 Renewal and Replacement	1,750,000	9,515,000	0	0	0
Water Utilities Department	Western Region Wastewater System Lift Station Rehabilitation	1,000,000	0	0	0	0
Water Utilities Department	Utility Line Relocations - County Road Projects	1,000,000	0	0	0	0
Water Utilities Department	Broward Reclaimed Water Distribution Main	0	10,000,000	10,000,000	10,000,000	10,000,000
Water Utilities Department	Wastewater Collection System Pipe Rehabilitation	0	1,538,000	3,000,000	3,000,000	3,000,000
Water Utilities Department	Western Region Water Distribution System Rehabilitation	0	0	0	1,948,000	4,000,000
<b>Total</b>		<b>206,330,000</b>	<b>220,997,000</b>	<b>214,348,000</b>	<b>218,591,000</b>	<b>260,099,000</b>

\* Only the first year of the Five Year Plan is approved by the Board of County Commissioners

# One-Penny Infrastructure Sales Surtax and General Government Capital Program Incorporation of Industry Suggestions (Cont.)

- SBE Directory/Database Improvements
  - ✓ VSS Commodity Codes Workshop by FD&O
  - ✓ Sorting and Printing Capability by OSBA and ISS
- Apprentice Program
  - ✓ <http://www.fldoe.org/academics/career-adult-edu/apprenticeship-programs/index.shtml/>
- Bond Waiver Program

# **One-Penny Infrastructure Sales Surtax and General Government Capital Program**

## **Status Report on FD&O Incentive and Accountability for CM-SBE Partner Programs**

- Work group anticipated to reconvene mid-August toward preparation of an industry work product

# **One-Penny Infrastructure Sales Surtax and General Government Capital Program**

**Presentation by**

*CareerSource Palm Beach County*

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## FD&O Resources for Contractors

- FD&O Single Point of Contact
  - ✓ Match contractors with upcoming County opportunities
  - ✓ Assistance utilizing County tools
  - ✓ Liaison for FD&O solicitations and project delivery approaches
  - ❖ Develop a Welcome Orientation Session for new SBEs/Vendors
  - ❖ Conduct VSS Workshop(s)
  - ❖ Create a Contractor Outreach and Resource web site

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## FD&O Resources for Contractors (Cont.)

### VSS Preview

The screenshot displays the VSS interface for Palm Beach County, Florida. The page title is "VSS Advantage" and the user is logged in as "Robin". The main navigation bar includes "Account Information" and "Financial Transactions". The "Financial Transactions" section is active, showing "Agreements", "Checks/EFTs", and "Invoices".

The "Agreement Summary Search" section contains the following instructions:

- Search** - To search for agreements, enter search criteria and click the 'Search' button.
- Agreement Results** - To sort agreement results, click a column heading.
- Details** - To view more details about an agreement, select an agreement from the results and click the 'Details' button.
- Download** - To download agreement results to a .CSV file, click the 'Download' button.
- PDF** - To View, Save, or Print a PDF version of an agreement, select an agreement and click the 'PDF' button.
- Reference** - To view referenced agreement, scheduled payment and disbursement information for selected invoice, click the 'Reference' button.

The "Search for Agreements" form includes the following fields:

- Agreement Type: (Drop-down menu)
- Department: (Drop-down menu)
- Agreement ID: (Text input field)
- Search: (Button)
- Clear: (Button)

Additional search criteria include:

- Agreement Held?: Both
- Closed?: Both

The search results table has the following columns:

Select	Agreement Type	Department	Agreement ID	Tracking Number	Transaction Date	Not To Exceed Amount
First	Prev	Next	Last			

A blue callout box provides the following instructions:

**Financial Transactions:**

Review the "Agreement Summary Search" options displayed in the red box in order to search for, reference or download your information.

Click on the drop-down list to see the options for "Agreement Type."

Select your type and click on the "Search" button. (Example: Delivery Order.) (See next page.)



# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## FD&O Resources for Contractors (Cont.)

### VSS Preview (Cont.)

AMS Advantage

Home | Help | Accessible Help | Site Map | Privacy Report | Logout

Agreements | **Checks/EFTs** | Invoices

Welcome, Robin

### Check/EFT Summary Search

Check/EFTs Summary Search

Check/EFTs Line Search

- Search** - To search for Checks/EFTs, enter search criteria and click the 'Search' button.
- Results** - To sort results, click a column heading.
- Details** - To view more details about a payment, select a payment from the results and then click the 'Details' button.
- PDF** - To View, Save, or Print a PDF version of a payment, select a payment and click the 'PDF' button.
- References** - To view referenced agreement and scheduled payment information for selected payments, click the 'Reference' button.
- Download** - To download the search results to a CSV file, click the 'Download' button.

**Search for Checks/EFTs**

Check/EFT Number :  Payment From : 4/1/2010

Check/EFT Status :  Payment To :

Select Status Date Check/EFT ID Check/EFT Status Amount

First Prev Next Last

Details Download PDF Reference

Disbursed  
Warranted  
Paid  
Cancelled  
State Dated  
Void  
Escheat  
Renumbered  
Not Available

Use this page to search for Check/EFTs information. You can search by Check/EFT Number, Status, or Date range.

Click on the drop-down list for Check/EFT Status. Select "Paid." Click on "Search" button. (See next page.)

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## FD&O Resources for Contractors (Cont.)

### VSS Preview (Cont.)

**Invoice Summary Search**

Search - To search for invoices for your account, enter search criteria and click 'Search' button.  
Invoice Results - To sort invoice results, click a column heading.  
Details - Select an invoice from the invoice results and click the 'Details' button.  
Download - To download invoice results to a CSV file, click 'Download' button.  
PDF - To View, Save, or Print a PDF version of an invoice, select an invoice and click the 'PDF' button.  
Reference - To view referenced agreement, scheduled payment and disbursement information for selected invoice, click the 'Reference' button.

Search for Invoices

Invoice Number : \_\_\_\_\_ Fully Paid? : No

Total Invoice Amount : \_\_\_\_\_

Invoice Status : \_\_\_\_\_

Agreement ID : \_\_\_\_\_

Search Clear

Select Invoice Number Inv Amount Invoice Status To

First Prev Next Last

Approved  
Canceled  
Paid  
Payment Held  
Payment Scheduled  
Pending Approval

Details Download PDF Reference

Use the "Invoice Summary Search" page to search for invoices by Invoice Number, Invoice Amount, Invoice Status, or Agreement ID. You may also use the Invoice From and To date fields to search by range of dates.

Click on the drop-down list for Invoice Status. Select Paid. Click on Search button. (See next page.)

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## Future Outreach Efforts

- Single topic workshops
  - ✓ Using Commodity Codes and VSS as a Business Development Tool
  - ✓ Criminal History Records Check
  - ✓ Bond Waiver Program
  - ✓ Incentive Programs
  - ✓ Sales Tax Recovery Program

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

## Future Outreach Efforts (Cont.)

- Guest speakers at industry forums
- Project specific matchmaking
  - ☐ Subtopics of interest?

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

**Official Program Web Site:**

<http://onecountyonepenny.org/pbc.htm>

➤ Future Contractor Outreach and Resource web site

# **One-Penny Infrastructure Sales Surtax and General Government Capital Program**

## **Conclusion**

- Continued Communication!**
- Be Business Friendly!**

# One-Penny Infrastructure Sales Surtax and General Government Capital Program

Presentation by

*Palm Beach County*

*Engineering & Public Works*

*Steve Carrier*

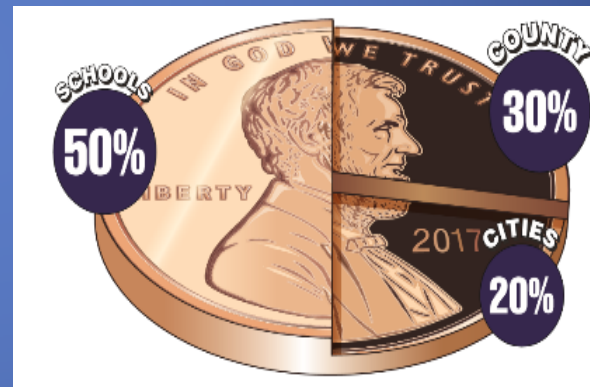
*Assistant County Engineer*

# **One-Penny Infrastructure Sales Surtax and General Government Capital Program**

Closing Remarks and Adjournment



# One-Penny Infrastructure Sales Surtax and General Government Capital Program



**Industry Workshop # 3**

Monday, July 10, 2017